



Not Your Typical Integrator

We believe finishing integration is more than just providing a robot that sprays parts. From assessment and system design, all the way through integration and support, you'll have peace of mind knowing your solution was born in a production environment and tested by a team that uses what we sell every day.



Experience it yourself! Make an appointment at lestausa.com or call 1-888-546-2800.

Integrator Checklist

A robot should be more than a standalone. Get peace of mind by asking these questions before choosing your integration partner.

Automation Assessment

Can you automate material handling of my parts?

Can your robots reach all sides of my parts?

Finishing Application Experience

Liquid Powder	Blow-Off Suction	Gel Coat Fiberglass
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How long does it take to create a production ready program?

Can I program without a robotic programmer?

Can I program during production?

System Design

What are your engineering, manufacturing and integration capabilities?

How will you automatically pass programs to the robot?

ATEX is not acceptable in the USA or Canada.

Do you have a robotic NRTL Class I Div 1 Hazardous Environments approved certification by UL, ETL or FM?

Can you automatically adjust robot programs to changing line speeds?

What software do you have to set, communicate, and monitor daily production goals?

Integration

Can I adjust painting parameters during production to overcome day-to-day variables?

What experience do you have with my equipment provider?

Wagner	Nordson	Carlisle
Sames Kremlin	Gema	Binks
Graco	Parker Ionics	MVP

What technology do you offer to help eliminate variables?

Where do you test the robotic system before it is installed?

Support

What happens when I get a robot error that stops production?

Do you have remote service and who will help me at your company?

How long after installation are your customers running production?

What robot and application training do you provide my team?

Who do I call to get application equipment on the robot working?

Will the service tech for preventative maintenance and parts be in the USA?